# Utility Indifference Pricing for Incomplete Preferences via Convex Vector Optimization

Firdevs Ulus Bilkent University, Ankara

> <sub>joint with</sub> Birgit Rudloff

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Firdevs Ulus

#### Motivation and Preliminaries

- Incomplete Preferences
- Multivariate Utility
- Utility Maximization Problem
- Convex Vector Optimization Problem (CVOP)

2 Utility Indifference Pricing for Incomplete Preferences

- Properties of Buy and Sell Prices
- Computation of the Price Sets

Example with Conical Market Model
A Single Multivariate Utility Function Case



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Open Questions and Next Steps

## Incomplete Preferences

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"It is conceivable -and may even in a way be more realistic- to allow for cases where the individual is neither able to state which of two alternatives he prefers nor that they are equally desirable." [von Neumann, Morgenstern 1947]

"Of all the axioms of utility theory, the completeness axiom is perhaps the most questionable. Like others of the axioms, it is inaccurate as a description of real life; but unlike them, we find it hard to accept even from the normative viewpoint. Does "rationality" demand that an individual make definite preference comparisons between all possible lotteries (even on a limited set of basic alternatives)?" [Aumann 1962]

## Incomplete Preferences

#### **Incompleteness of Preferences:**

- Some outcomes might be incomparable for the decision maker. [Ok, Dubra, Maccheroni 2004]: Vector valued utility representations
- Indecisiveness on the likelihood of the states of the world. [Bewley 1986, 2002]: Bewley's model of Knightian uncertainty.

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- Indecisiveness on the likelihood of the states of the world. [Bewley 1986, 2002]: Bewley's model of Knightian uncertainty.
- [Ok, Ortoleva, Riella 2012]: Under some assumptions an incomplete preference relation accepts
  - either a *single-prior expected multi-utility representation*
  - or a multi-prior expected single-utility representation.
- [Galaabaatar, Karni 2013]: Characterization of preferences that admits a *multi-prior expected multi-utility representation*

# Utility Representations of Incomplete Preferences

- $(\Omega, \mathcal{F}, \mathbb{P})$ : finite probability space,  $\mathcal{M}_1(\Omega)$ : probability measures on  $\Omega$ ,
- $L^{0}(\mathcal{F}, \mathbb{R}^{d})$ :  $\mathcal{F}$ -measurable  $\mathbb{R}^{d}$ -valued random vectors,  $\mathcal{C}(\mathbb{R}^{d})$ : continuous functions on  $\mathbb{R}^{d}$ .

### Definition

A preference relation  $\succeq$  on  $L^0(\mathcal{F}, \mathbb{R}^d)$  is said to admit a multi-prior expected multi-utility representation if there exist  $\mathcal{U}$  with  $\emptyset \neq \mathcal{U} \subseteq \mathcal{C}(\mathbb{R}^d)$  and  $\mathcal{Q}$  with  $\emptyset \neq \mathcal{Q} \subseteq \mathcal{M}_1(\Omega)$  such that, for  $Y, Z \in L^0(\mathcal{F}, \mathbb{R}^d)$ , we have

$$Y \succeq Z \iff \forall u \in \mathcal{U}, \forall Q \in \mathcal{Q} : \mathbb{E}^{Q} u(Y) \ge \mathbb{E}^{Q} u(Z).$$

# Multivariate Utility Functions:

### Definition ([Campi, Owen 2011])

A proper concave function  $u: \mathbb{R}^d \to \mathbb{R} \cup \{-\infty\}$  is a multivariate utility function if

(i)  $C_u := \operatorname{cl}(\operatorname{dom} u)$  is a convex cone such that  $\mathbb{R}^d_+ \subseteq C_u \neq \mathbb{R}^d$ ; and (ii) u is increasing with respect to the partial order  $\leq_{C_u}$ .

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For complete preferences represented by a single utility function:

 [Benedetti, Campi 2012]: Utility indifference buy and sell prices under proportional transacation costs where p<sup>b</sup><sub>j</sub>, p<sup>s</sup><sub>j</sub> are defined in terms of a single currency j ∈ {1,...,d}.

### Assumption

- a) The preference relation admits a multi-prior expected multi-utility representation where  $\mathcal{U} = \{u^1, \ldots, u^r\}$ ;  $\mathcal{Q} = \{Q^1 \ldots Q^s\}$  for some  $r, s \ge 1$  with q := rs.
- b) Any  $u \in U$  is a multivariate utility function.

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- b) Any  $u \in U$  is a multivariate utility function.

Notation:  $U(\cdot) : L^0(\mathcal{F}, \mathbb{R}^d) \to \mathbb{R}^q$ 

$$U(\cdot) := (\mathbb{E}^{Q^1} u^1(\cdot), \ldots, \mathbb{E}^{Q^s} u^1(\cdot), \ldots, \mathbb{E}^{Q^1} u^r(\cdot), \ldots, \mathbb{E}^{Q^s} u^r(\cdot))^T.$$

# Utility Maximization Problem

## maximize $U(V_T + C_T)$ subject to $V_T \in \mathcal{A}(x)$ ,

 $x \in \mathbb{R}^d$ : initial endowment;  $\mathcal{A}(x) \subseteq \mathcal{L}^0(\mathcal{F}_T, \mathbb{R}^d)$ : wealth that can be generated from x;  $C_T \in \mathcal{L}^0(\mathcal{F}_T, \mathbb{R}^d)$ : some payoff that is received at time T.

#### Assumption

 $\mathcal{A}(x)$  is a convex set for all  $x \in \mathbb{R}^d$ .

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### Convex Vector Optimization Problem (CVOP).

$$\begin{array}{ll} \text{maximize} & f(x) \quad (\text{with respect to } \leq_{\mathcal{K}}) & (\mathsf{P}) \\ \text{subject to} & g(x) \leq 0, \end{array}$$

where

- $K \subseteq \mathbb{R}^q$  is a solid, pointed, polyhedral convex ordering cone,
- $f: \mathbb{R}^n \to \mathbb{R}^q$  is K-concave,
- $g: \mathbb{R}^n \to \mathbb{R}^m$  is  $\mathbb{R}^m_+$ -convex.

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•  $\mathcal{X} := \{x \in X : g(x) \le 0\}$  is convex.

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*X* := {*x* ∈ *X* : *g*(*x*) ≤ 0} is convex.
*P* := cl(*f*(*X*) − *K*) is called the **lower image** of (P).

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 is convex.

- $\mathcal{P} := \operatorname{cl}(f(\mathcal{X}) K)$  is called the **lower image** of (P).
- $\bar{x} \in \mathcal{X}$  is a weak maximizer for (P) if  $f(\bar{x}) \in \operatorname{bd} \mathcal{P}$ .
- (P) is said to be **bounded** if there is  $y \in \mathbb{R}^q$  with  $\{y\} K \supseteq \mathcal{P}$ .

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#### Definition ([Löhne, Rudloff, U., 2014])

Let (P) be bounded. A finite subset  $\overline{\mathcal{X}}$  of  $\mathcal{X}$  is called a **finite (weak)**  $\epsilon$ -solution to (P) if it consists of only (weak) maximizers; and

$$\operatorname{conv} f(\bar{\mathcal{X}}) - K + \epsilon\{k\} \supseteq \mathcal{P} \supseteq \operatorname{conv} f(\bar{\mathcal{X}}) - K.$$

 $k \in int K$  is fixed.

 $\begin{array}{ll} \text{maximize} & f(x) \quad (\text{with respect to } \leq_{\mathcal{K}}) & (\mathsf{P}) \\ \text{subject to} & g(x) \leq 0. \end{array}$ 

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$$\max \{ w^T f(x) : g(x) \le 0 \}.$$
 (P(w))

#### Proposition

Let  $w \in K^+ \setminus \{0\}$ . An optimal solution  $\bar{x}$  of (P(w)) is a weak maximizer of (P).

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#### Theorem

If  $\mathcal{X} \subseteq \mathbb{R}^n$  is a non-empty closed set and (P) is a **bounded** problem, then for each weak maximizer  $\bar{x}$  of (P), there exists  $w \in K^+ \setminus \{0\}$  such that  $\bar{x}$  is an optimal solution to (P(w)).

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 $(\text{Ordering cone is } \leq_{\mathbb{R}^q_{\perp}}.)$ 

• The lower image:

$$V(x, C_T) := \operatorname{cl} \bigcup_{V_T \in \mathcal{A}(x)} \left( U(V_T + C_T) - \mathbb{R}^q_+ \right).$$

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Buying claim  $C_T$  at price  $p^b \in \mathbb{R}^d$  is 'more preferred' than not buying it if

$$V(x_0,0) \preccurlyeq V(x_0 - p^b, C_T) \iff V(x_0,0) \subseteq V(x_0 - p^b, C_T)$$

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Similarly, if

$$V(x_0,0)\subseteq V(x_0+p^s,-C_T).$$

then  $p^s \in \mathbb{R}^d$  is a sell price.

$${\mathcal P}^b({\mathcal C}_{\mathcal T}) := \{ p \in {\mathbb R}^d | \ V(x_0 - p, {\mathcal C}_{\mathcal T}) \supseteq V(x_0, 0) \}$$
  
 ${\mathcal P}^s({\mathcal C}_{\mathcal T}) := \{ p \in {\mathbb R}^d | \ V(x_0 + p, -{\mathcal C}_{\mathcal T}) \supseteq V(x_0, 0) \}$ 

$$P^{b}(C_{T}) := \{ p \in \mathbb{R}^{d} | V(x_{0} - p, C_{T}) \supseteq V(x_{0}, 0) \}$$
  
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#### Assumption

Let  $x, y \in \mathbb{R}^d$ ,  $\lambda \in [0, 1]$ .

a.  $\mathcal{A}(x)$  is a convex set.
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- a.  $\mathcal{A}(x)$  is a convex set.
- b. If  $x \leq y$ , then  $\mathcal{A}(x) \subseteq \mathcal{A}(y)$ .
- c.  $\lambda \mathcal{A}(x) + (1 \lambda)\mathcal{A}(y) \subseteq \mathcal{A}(\lambda x + (1 \lambda)y).$

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$$\lambda \mathcal{A}(x) + (1 - \lambda)\mathcal{A}(y) \subseteq \mathcal{A}(\lambda x + (1 - \lambda)y).$$

d. If  $V_T \in \mathcal{A}(x)$ , then  $V_T + r \in \mathcal{A}(x + r)$  for any  $r \in \mathbb{R}^d$ .

$$P^{b}(C_{T}) = \{ p \in \mathbb{R}^{d} | V(x_{0} - p, C_{T}) \supseteq V(x_{0}, 0) \}$$
  
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### Proposition

 $P^{b}(C_{T})$  is a convex lower set and  $P^{s}(C_{T})$  is a convex upper set.

 $P^b(C_T) = P^b(C_T) - \mathbb{R}^q_+$  and  $P^s(C_T) = P^s(C_T) + \mathbb{R}^q_+$ 

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#### Proposition

Under the Assumptions on  $\mathcal{A}(\cdot)$ , we have  $\operatorname{int} P^b(C_T) \cap \operatorname{int} P^s(C_T) = \emptyset$ .

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### Definition

The indifference price set for  $C_T$  is

 $P(C_T) := \operatorname{cl} \left( \mathbb{R}^d \setminus \left( P^b(C_T) \cup P^s(C_T) \right) \right).$ 

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#### Recovery of the standard case:

 $P(C_T) = [p^b, p^s]$ , where the preference relation is complete and d = 1.

#### Proposition

 $P^b(\cdot)$  and  $P^s(\cdot)$  are increasing with respect to the partial order  $\leq_{C_u}$ , in the sense of set orders  $\preccurlyeq$  and  $\preccurlyeq$ , respectively.

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 $\mathcal{C}^1_T \leq_{\mathcal{C}_{\mathcal{U}}} \mathcal{C}^2_T \implies \mathcal{P}^b(\mathcal{C}^1_T) \subseteq \mathcal{P}^b(\mathcal{C}^2_T) \text{ and } \mathcal{P}^s(\mathcal{C}^1_T) \supseteq \mathcal{P}^s(\mathcal{C}^2_T)$ 

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$$\mathcal{C}_T^1 \leq_{\mathcal{C}_{\mathcal{U}}} \mathcal{C}_T^2 \implies \mathcal{P}^b(\mathcal{C}_T^1) \subseteq \mathcal{P}^b(\mathcal{C}_T^2) \text{ and } \mathcal{P}^s(\mathcal{C}_T^1) \supseteq \mathcal{P}^s(\mathcal{C}_T^2)$$

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For  $\mathcal{C}^1_{\mathcal{T}}, \mathcal{C}^2_{\mathcal{T}} \in \mathcal{L}(\mathcal{F}_{\mathcal{T}}, \mathbb{R}^d)$  and  $\lambda \in [0,1]$  we have

$$\begin{split} \lambda P^b(C_T^1) + (1-\lambda)P^b(C_T^2) &\subseteq P^b(\lambda C_T^1 + (1-\lambda)C_T^2); \\ P^s(\lambda C_T^1 + (1-\lambda)C_T^2) &\supseteq \lambda P^s(C_T^1) + (1-\lambda)P^s(C_T^2). \end{split}$$

$$P^{b}(C_{T}) = \{ p \in \mathbb{R}^{d} | V(x_{0} - p, C_{T}) \supseteq V(x_{0}, 0) \}$$

$$\mathcal{P}^{b}(\mathcal{C}_{\mathcal{T}}) = \{ p \in \mathbb{R}^{d} | V(x_{0} - p, \mathcal{C}_{\mathcal{T}}) \supseteq V(x_{0}, 0) \}$$

• Both sets are lower images!!!

$$P^{\boldsymbol{b}}(C_{\mathcal{T}}) = \{ \boldsymbol{p} \in \mathbb{R}^{\boldsymbol{d}} | \ V(\boldsymbol{x}_0 - \boldsymbol{p}, C_{\mathcal{T}}) \supseteq V(\boldsymbol{x}_0, 0) \}$$

- Both sets are lower images!!!
- In the case of LVOPs, there are ways to compute this set exactly.

$$P^{\boldsymbol{b}}(C_{\mathcal{T}}) = \{ \boldsymbol{p} \in \mathbb{R}^{\boldsymbol{d}} | \ V(\boldsymbol{x}_0 - \boldsymbol{p}, C_{\mathcal{T}}) \supseteq V(\boldsymbol{x}_0, 0) \}$$

- Both sets are lower images!!!
- In the case of LVOPs, there are ways to compute this set exactly.
- In the case of CVOPs, we can only approximate!

• Using algorithms in [Löhne, Rudloff, U. 2014] we solve

maximize  $U(V_T)$  subject to  $V_T \in \mathcal{A}(x_0)$ .

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 $\bullet\,$  We obtain a corresponding 'weight' set  $\mathit{W}=\{\mathit{w}^1,\ldots,\mathit{w}^k\}\subseteq\mathbb{R}^q_+$  such that

$$v^{i} := \sup_{V_{T} \in \mathcal{A}(x_{0})} (w^{i})^{T} U(V_{T}) = (w^{i})^{T} U(V^{i}).$$

$$P^{b}(C_{T}) = \{ p \in \mathbb{R}^{d} | V(x_{0} - p, C_{T}) \supseteq V(x_{0}, 0) \}.$$

#### • If the utility functions are bounded, we have

$$P^{b}(C_{T}) = \{ p \in \mathbb{R}^{d} | \forall w \in \mathbb{R}^{q}_{+} : \sup_{V_{T} \in \mathcal{A}(x_{0}-p)} w^{T} U(V_{T}+C_{T}) \ge \sup_{V_{T} \in \mathcal{A}(x_{0})} w^{T} U(V_{T}) \}.$$

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•  $W = \{w^1, \dots, w^k\}$  is a 'representative' weight set!

• An outer approximation of  $P^b(C_T)$ :

$$\begin{aligned} P^b_{\mathsf{out}}(\mathcal{C}_{\mathcal{T}}) &:= \{ p \in \mathbb{R}^d | \ \forall i \in \{1, \dots, k\} : \\ \sup_{V_{\mathcal{T}} \in \mathcal{A}(x_0 - p)} (w^i)^{\mathcal{T}} U(V_{\mathcal{T}} + \mathcal{C}_{\mathcal{T}}) \geq \sup_{V_{\mathcal{T}} \in \mathcal{A}(x_0)} (w^i)^{\mathcal{T}} U(V_{\mathcal{T}}) \}. \end{aligned}$$

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Lower image of:

$$\begin{array}{ll} \text{maximize} & p \quad \text{with respect to} & \leq_{\mathbb{R}^d_+} \\ \text{subject to} & (w^i)^T U(V^i_T + C_T) \geq v^i \quad \text{for} \quad i = 1, \dots, k; \\ & V^i_T \in \mathcal{A}(x_0 - p) \qquad \qquad \text{for} \quad i = 1, \dots, k. \end{array}$$

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Upper image of:

$$\begin{array}{ll} \text{minimize} & p \quad \text{with respect to} \quad \leq_{\mathbb{R}^d_+} \\ \text{subject to} & (w^i)^T U(V^i_T - C_T) \geq v^i \quad \text{for} \quad i = 1, \dots, k; \\ & V^i_T \in \mathcal{A}(x_0 + p) \quad \qquad \text{for} \quad i = 1, \dots, k. \end{array}$$

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• An inner approximation of  $P^{s}(C_{T})$ :

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• An inner approximation of  $P^{s}(C_{T})$ :

 $P_{in}^{s}(C_{T}) := \{ p \in \mathbb{R}^{d} | V(x_{0} + p, -C_{T}) \supseteq \text{ conv } U(\mathcal{V}) - \mathbb{R}^{q}_{+} + \epsilon\{c\} \}$ Upper image of:

$$\begin{array}{ll} \text{minimize} & p \quad \text{with respect to} \quad \leq_{\mathbb{R}^d_+} \\ \text{subject to} & U(V^i_T - C_T) \geq U(V^i) + \epsilon c \quad \text{ for } i = 1, \dots, k; \\ & V^i_T \in \mathcal{A}(x_0 + p) \quad \text{ for } i = 1, \dots, k. \end{array}$$

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$$\mathcal{A}(x_0) := x_0 - L_n^0(\mathcal{F}_0, \mathcal{K}_0) - L_n^0(\mathcal{F}_1, \mathcal{K}_1) - \ldots - L_n^0(\mathcal{F}_T, \mathcal{K}_T).$$

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The generating vectors of the solvency cones  $K_0, K_1(\omega_1)$  and  $K_1(\omega_2)$ :

$$\mathcal{K}_0 = \left[ egin{array}{cc} 1 & -0.9 \ -0.9 & 1 \end{array} 
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### References

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Firdevs Ulus

Utility Indifference Pricing under Incomplete Preferences

Thank you!