

# Oesterreichische Entwicklungsbank AG – Development Bank of Austria

6<sup>th</sup> Economic Development Days, May 2018

Vienna University of Economics and Business (WU Wien)



OESTERREICHISCHE  
ENTWICKLUNGS-  
BANK AG

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# Content

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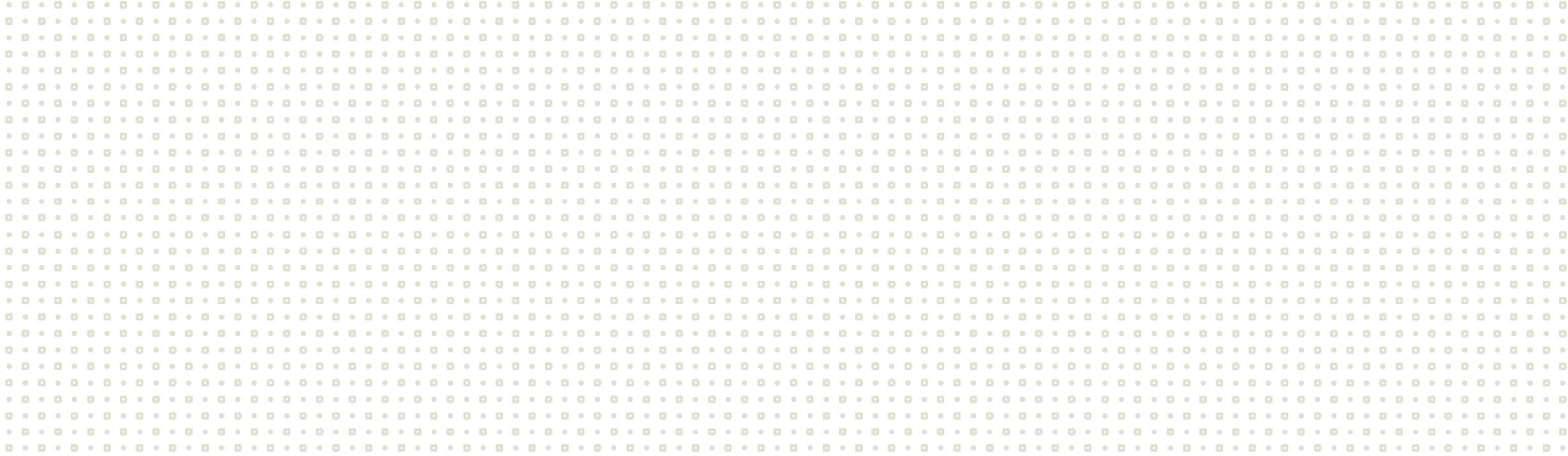
Part A - OeEB at a glance

A horizontal yellow bar with a white circle on the left side, connected by a thin line. The text 'Part B - OeEB as a member of EDFI' is written in black on the bar.

Part B - OeEB as a member of EDFI

A horizontal green bar with a white circle on the left side, connected by a thin line. The text 'Part C - Selected Projects' is written in black on the bar.

Part C - Selected Projects



# Part A - OeEB at a glance

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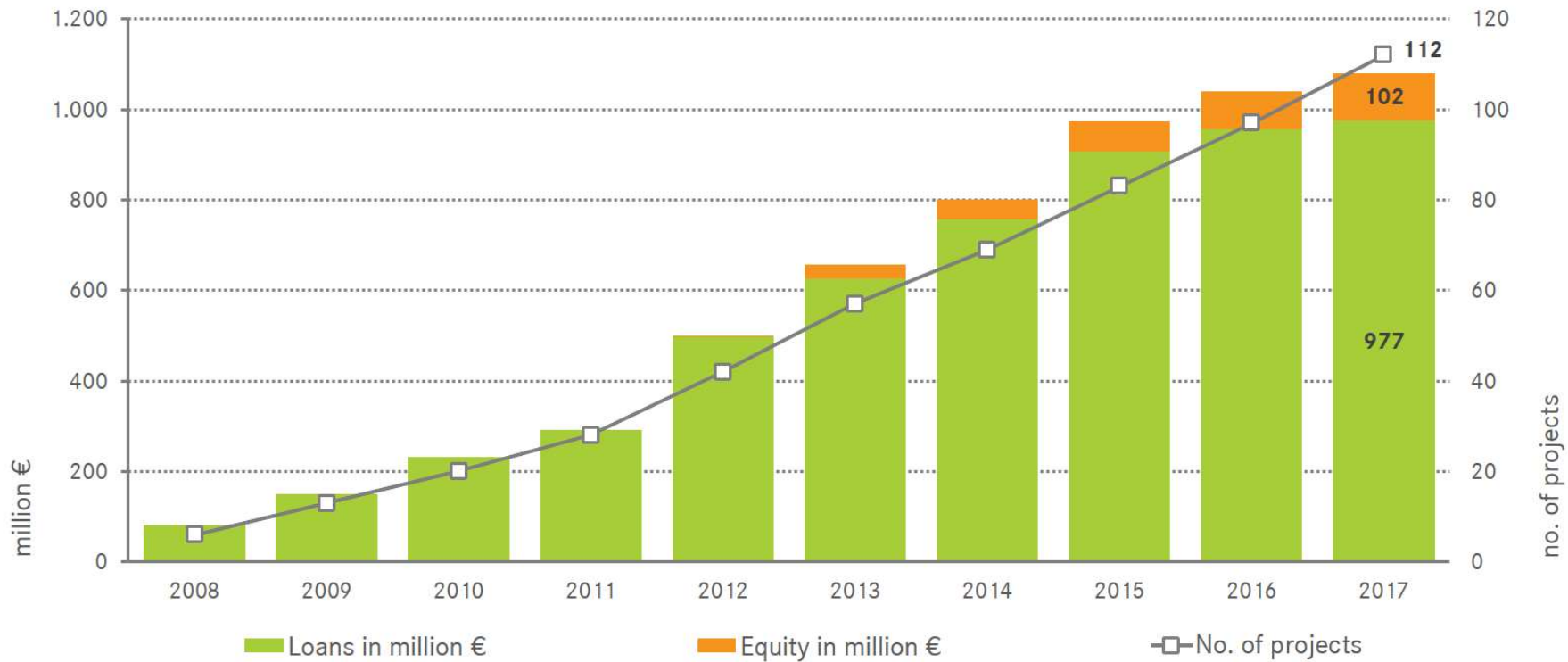
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## OeEB at a glance

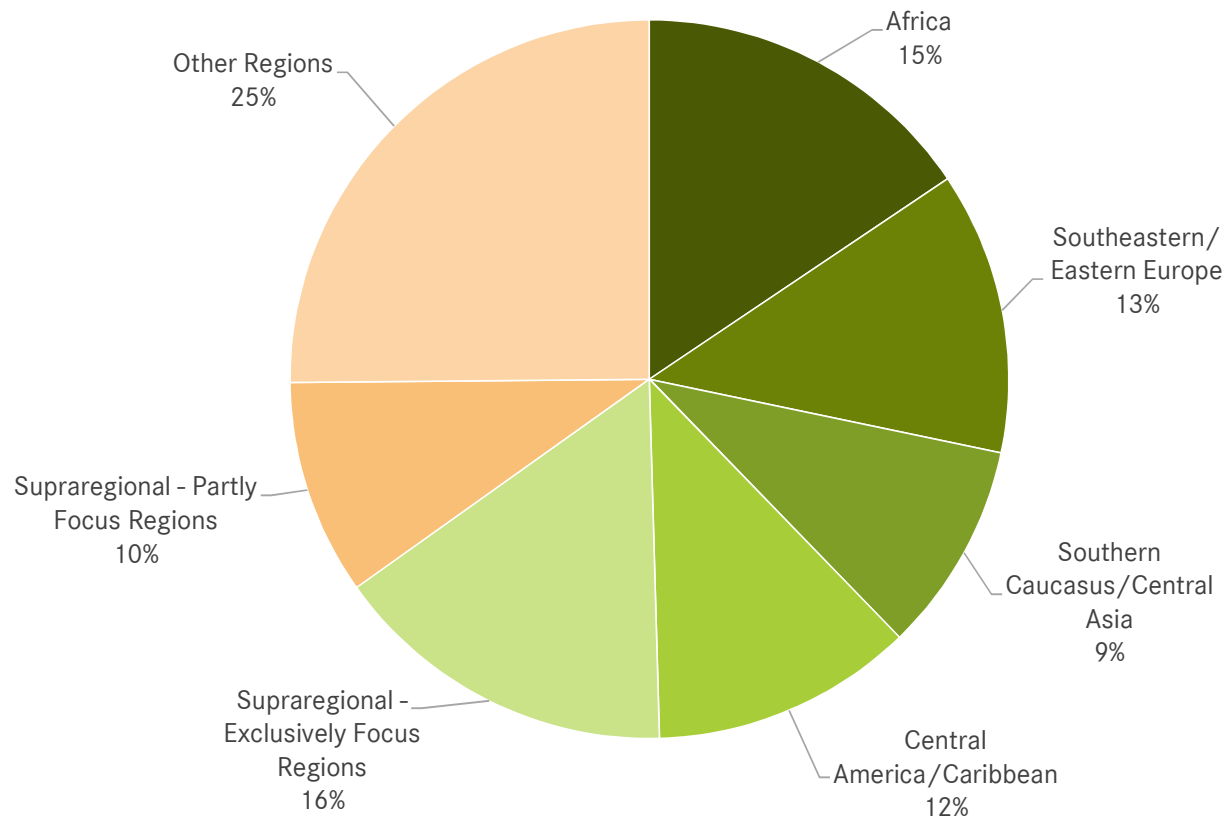
- Founded in March 2008 in Vienna
- Mandated by the Austrian Government as the official Development Bank of Austria
- 100 % private - wholly owned subsidiary of Austria's ECA (OeKB)
- Finances investments of private companies in developing countries & emerging markets

<b>Key Figures</b>	<b>2017</b>
New commitments (Financing & Equity)	EUR 254.9 million
Committed Portfolio (Financing & Equity)	EUR 1.08 billion
Total assets	EUR 737.2 million
Operating profit	EUR 8.9 million
Profit for the year	EUR 6.7 million
Staff	53
Standard & Poor's Rating	AA+

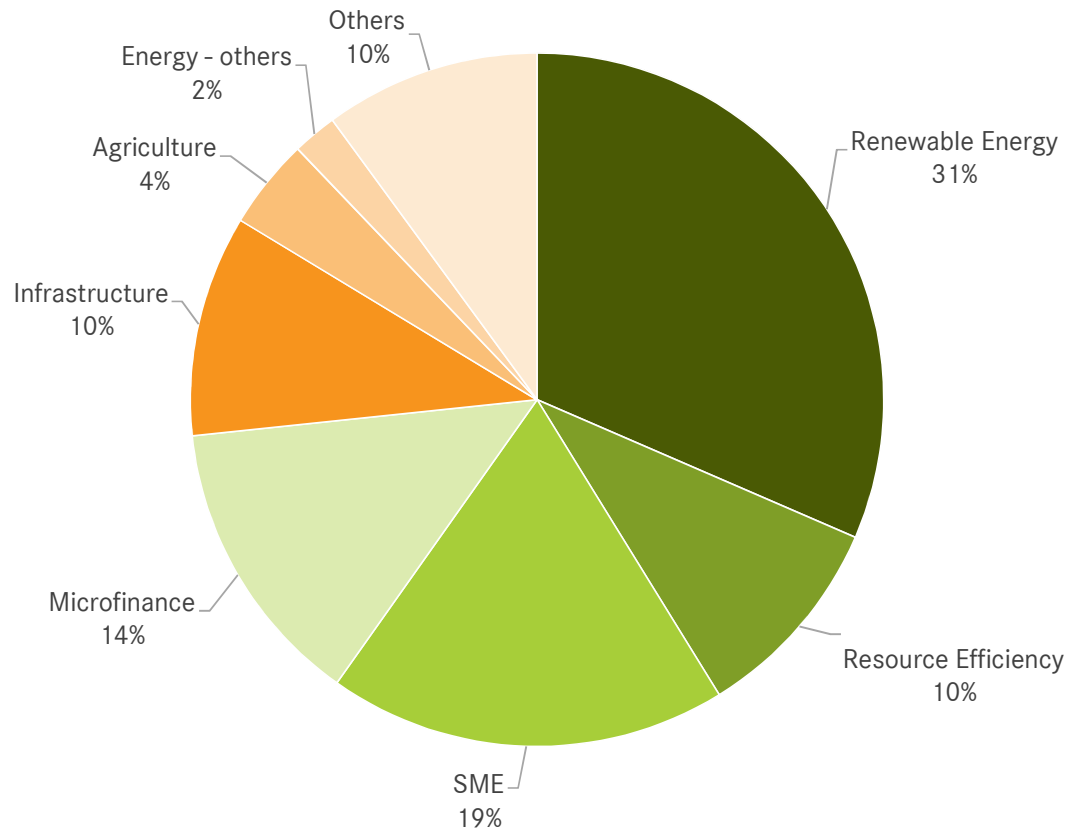
# Committed portfolio 2017: EUR 1.08 billion



# Portfolio by region



# Portfolio by sector





# Our strategic focus

Main objective: Contributing to poverty reduction by supporting private sector development				
	MSMEs	Renewable Energy	Resource Efficiency	Other topics: (esp. Infrastructure, manufacturing, industry, services, agriculture)
Africa	<b>Proactive acquisition</b>  <b>key competence</b>			Demand-oriented
Southern Caucasus / Central Asia				
Southeastern / Eastern Europe				
Central America / Caribbean				
Other regions: South America South Asia Southeast Asia Russia	Demand-oriented			Demand-oriented with higher selectivity
Market development for and together with Austrian businesses				



# Our strategic focus

## Focus regions

- Africa
- Southern Caucasus/Central Asia
- Southeastern/Eastern Europe
- Central America/Caribbean



## Focus sectors



Renewable Energy



Resource Efficiency



Jobs: micro, small and medium-sized companies

# Our strategy beside focus areas

## Other regions:

- South America, South Asia, Southeast Asia
- Projects in „other regions“ are followed in the case of
  - interesting projects in focus sectors (renewable energy, resource/energy efficiency, MSME) or
  - an involvement of Austrian project parties (investors, consultants, suppliers)

## Other sectors:

- Projects in „other sectors“ are followed especially in the case of relevant expected development effects.

# Our contribution to achieving the SDGs

- The Sustainable Development Goals (SDGs) serve as central points of reference for our work and strategic positioning
- Our projects especially contribute to **SDG 1** (ending poverty), **SDG 7** (affordable & clean energy), **SDG 8** (decent work & economic growth), but also to **SDG 9** (sustainable infrastructure), **SDG 10** (reducing inequalities) and **SDG 13** (climate action)



# Our project requirements

- A potential project shall
  - be located in a developing country (according to OECD DAC-list)
  - be predominately in the private sector (PPP possible)
  - be commercially self-supporting (profitable)
  - demonstrate positive development effects for the host country (e.g. creation of jobs, investments in renewable energy, resource efficiency...)
  - fulfil international best practice environmental & social standards
- OeEB is not tied to Austrian investments and/or supplies and services – however, OeEB takes into consideration Austrian foreign policy and foreign economic interests.

# Our services

## Investment Finance (IF)

- Long-term loans
- Risk participations
- Credit lines for financial institutions with a specific loan purpose

## Equity Participations (EP)

- Equity participations in private equity funds or companies
- Shareholding amounts to a maximum of 25%

## Business Advisory Services (BAS)

- Non-refundable funds
- Measures to enhance developmental impact of OeEB-financed projects

## Investment Finance

- Financing for private sector investment projects in developing countries and emerging markets
- Securing of loans with state guarantees from the Federal Ministry of Finance
  - **Products:** senior loans, risk participations, credit lines for financial institutions with a specific loan purpose
  - **Volumes:** up to approx. EUR 25 million per transaction
  - **Tenors:** up to 15 years incl. grace periods
  - **Collateral:** adequate to the respective project
  - **Conditions:** near-market (without interest relief) in EUR or USD

# Equity Participations

- Equity participations in trust for the Austrian Ministry of Finance
- Participations in companies (incl. banks):
  - Maximum OeEB shareholding: 25%
  - Investment volume: up to EUR 5 million
  - Pre-defined exit (sale to a third party or going public)
- Participations in funds:
  - “Early stage funds” at the earliest (no “start up financing”)
  - Investments of up to EUR 5 million
  - Maximum OeEB shareholding: 25% of fund volume



## Business Advisory Services

- Project-related auxiliary support facilities to enhance the developmental impact of projects
- Non-refundable funds
- Business Advisory Services can be used in all project phases:
  - Project Identification, Preparation, Implementation, Assessment and Monitoring
- Examples:
  - Studies, technical expertise
  - Training for local staff, management assistance
  - Project related measures regarding environmental and social aspects



## Part B - OeEB as a member of EDFI

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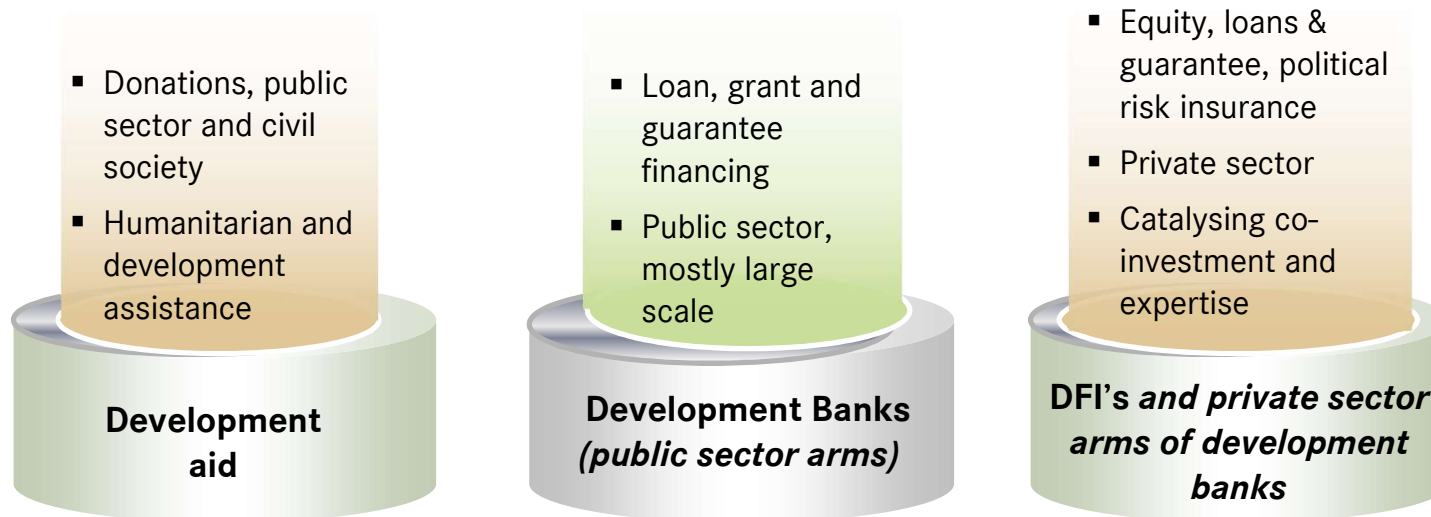
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# European Development Finance Institutions

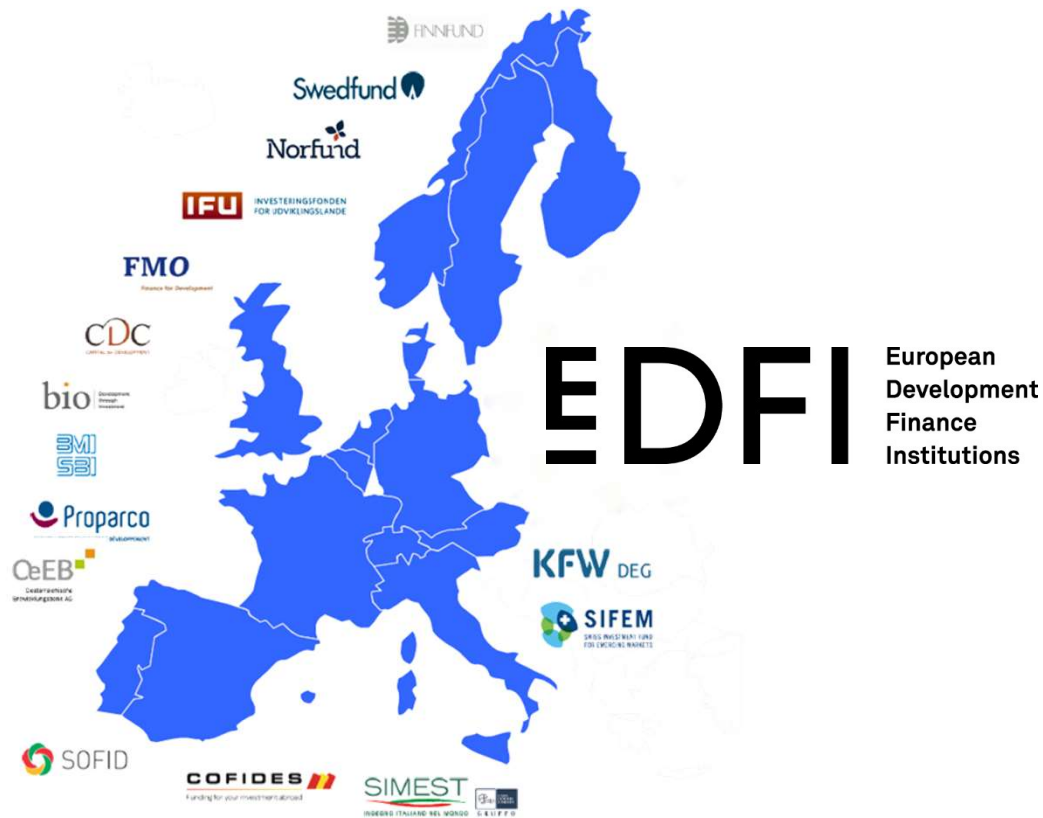
- A group of 15 bilateral institutions, operating in Developing Countries and Emerging Markets, mandated by their governments to
  - foster growth in sustainable businesses
  - help reduce poverty and improve people's lives
  - contribute to achieving the Sustainable Development Goals (SDGs)
  - by promoting economically, environmentally and socially sustainable development through financing and investing in profitable Private Sector enterprises.

## „Third pillar“ in Development Cooperation

- The EDFI members represent the “third pillar” alongside traditional development aid and multilateral development banks dedicated to the public sector

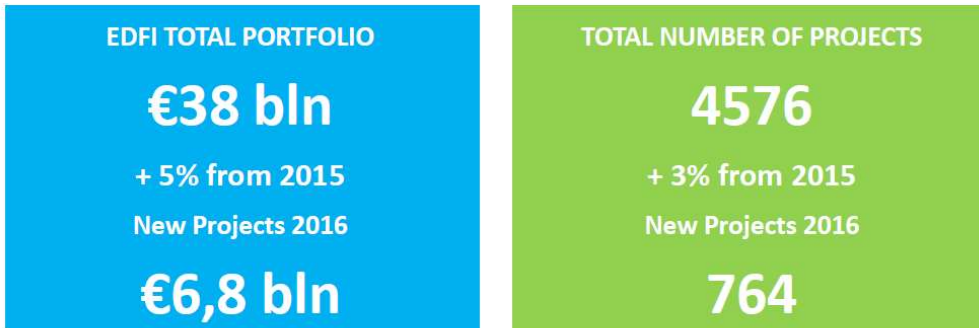


# EDFI - Members

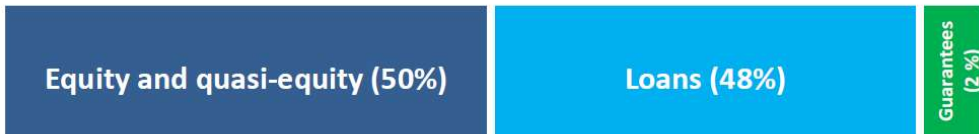


Institution	Country	Year
CDC	Großbritannien	1948
DEG	Deutschland	1962
IFU	Dänemark	1967
FMO	Niederlande	1970
SBI	Belgien	1971
PROPARCO	Frankreich	1977
SWEDFUND	Schweden	1979
FINNFUND	Finnland	1980
COFIDES	Spanien	1990
SIMEST	Italien	1991
NORFUND	Norwegen	1997
BIO	Belgien	2001
SIFEM	Schweiz	2005
SOFID	Portugal	2007
OeEB	Österreich	2008

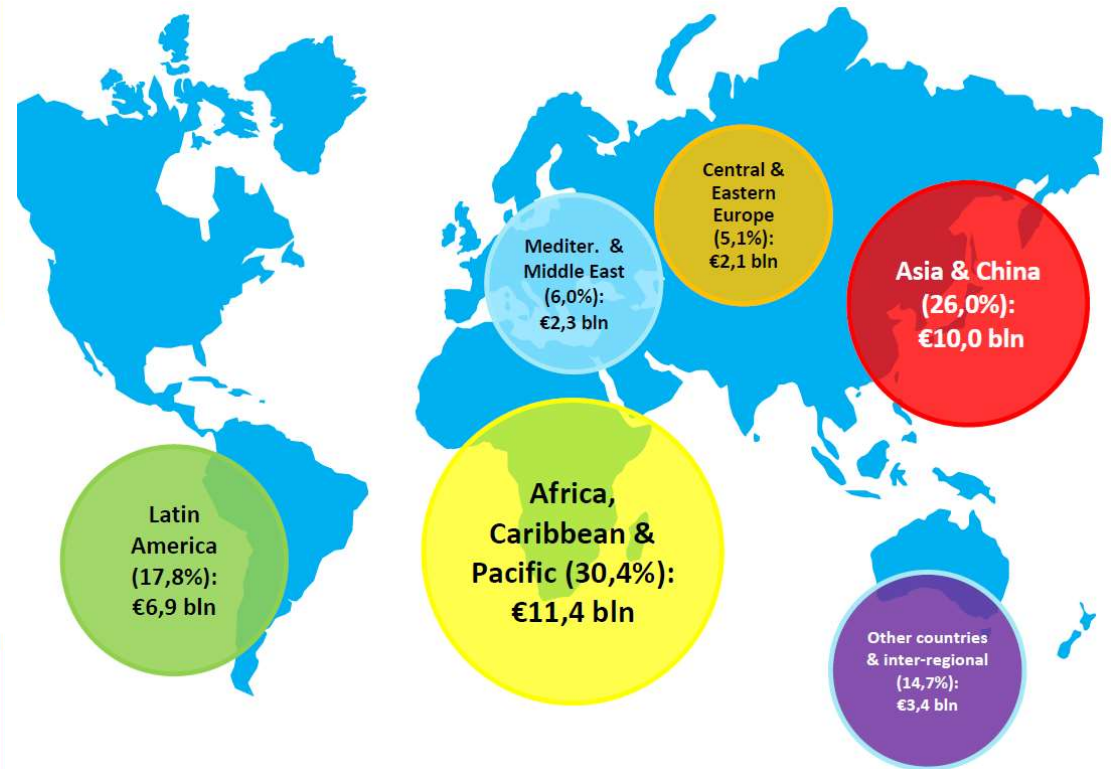
# Key Figures 2016



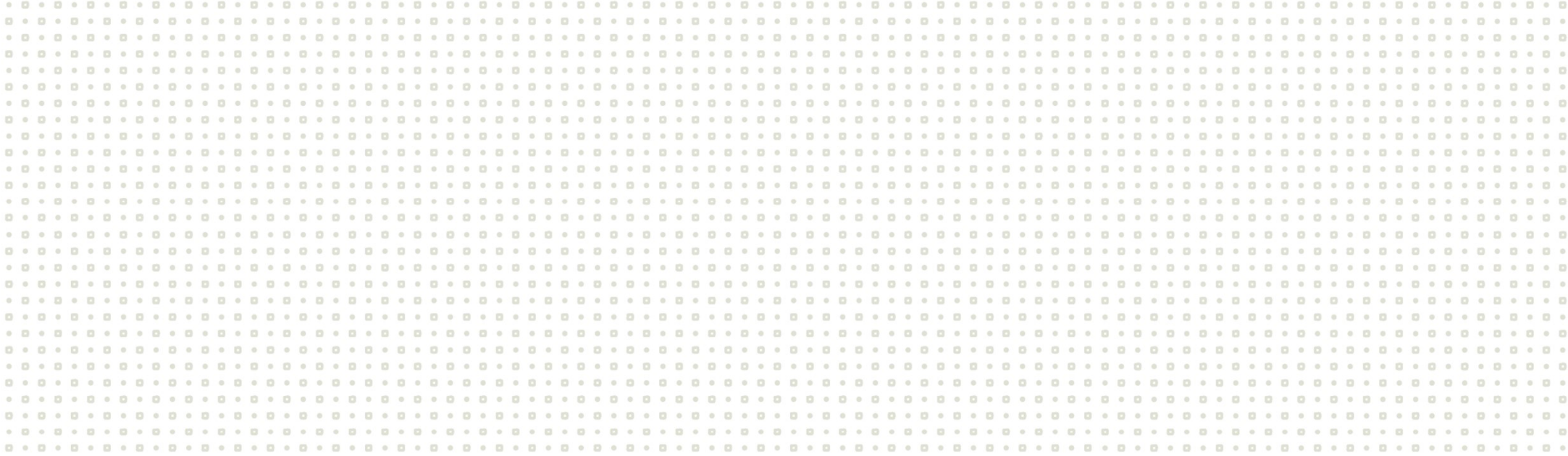
## Financial Instruments in portfolio



## Sector of final beneficiary







# Part C – Selected Projects

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## PT Indosurya Inti Finance

- Long-term credit line to PT Indosurya Inti Finance for financing small and medium-sized enterprises (SME) in Indonesia
- Contribution to the creation of jobs; strengthening the private sector
- Financing:
  - In total: approx. USD 70 million
  - OeEB financing: USD 10 million
  - Financing partner: IFC

## eco.business Fund

- eco.business Fund provides financing for private-sector projects that contribute to the preservation of bio-diversity or to the sustainable use of natural resources
- Regional focus on Central America and the Caribbean
- Participation:
  - Fund Size: approx. USD 150 million
  - OeEB investment: USD 25 million

Thank you!

OeEB  
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Oesterreichische Entwicklungsbank AG

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