

MELIS KARTAL

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VIENNA UNIVERSITY OF ECONOMICS AND BUSINESS

Current Position Assistant Professor of Economics since 2016, Vienna University of Economics and Business (Tenure track since 2019)

Past Position Assistant Professor of Economics, University of Vienna (2012-2016)

Education

Habilitation in Economics, Vienna University of Economics and Business, 2020.

Ph.D. in Economics, New York University, 2006-2012

M.A. in Economics, Bogazici University, 2004-2006

B.A. in Business Administration, Bogazici University, 2000-2004

Main Research Fields Political Economy, Behavioral and Experimental Economics, Public Economics

Publications

“Fake news, Voter Overconfidence, and the Quality of Democratic Choice”, *American Economic Review* 112(10): 3367-97 (with Jean-Robert Tyran). DOI: 10.1257/aer.20201844.

“Building Trust: The Costs and Benefits of Gradualism”, *Games and Economic Behavior* 130: 258-275, November 2021 (with Wieland Müller and James Tremewan). <https://doi.org/10.1016/j.geb.2021.07.008>

“An offer you *can* refuse: the effect of transparency with endogenous conflict of interest”, *Journal of Public Economics* 161, 44-55, May 2018 (with James Tremewan). <https://doi.org/10.1016/j.jpubeco.2018.04.003>

“Honest Equilibria in Reputation games: The role of Time Preferences”, *American Economic Journal: Microeconomics* 10(1), 278-314, February 2018. DOI: 10.1257/mic.20160178

“A Comparative Welfare Analysis of Electoral Systems with Endogenous Turnout” *Economic Journal* 125(587): 1369-1392, September 2015. <https://doi.org/10.1111/eoj.12150>

“Laboratory Elections with Endogenous Turnout: Proportional Representation versus Majoritarian Rule”, *Experimental Economics* 18(3): 366-384, September 2015. doi: 10.1007/s10683-014-9408-x

Working Papers

“A new approach to the analysis of cooperation under the shadow of the future: Theory and experimental evidence” (with Wieland Müller)

“Does a stereotype benefit women in the labor market: An experiment on perseverance” (with Simone Haeckl)

“Protecting privilege: How earnings competition and inequality of opportunity shape redistribution” (with Eryk Kryszowski and Rupert Sausgruber)

Work-in-progress

“Determinants of the Belief in (Fake) News” (with Edoardo Cefala, Sylvia Kritzing, Pietro Ortoleva, Jean-Robert Tyran)

- Funding by the Austrian National Bank in the amount of €250.000 (principal investigator)

“A Mentoring and Education Intervention for Disadvantaged Children in Viennese Primary Schools” (with Simone Häckl and Rupert Sausgruber)

“Discrimination and Fostering Trust” (with Wieland Mueller and Sigma Samhita)

“An Experimental Study of Lobbying and Political Institutions” (with James Tremewan)

Refereeing: AEJ: Microeconomics, American Economic Review, American Journal of Political Science, American Political Science Review, Econometrica, Economic Inquiry, Economic Journal, European Economic Review, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Management and Strategy, Journal of European Economic Association, Journal of Public Economics, Journal of Theoretical Politics, Management Science, International Journal of Game Theory, Public Choice, Review of Economic Studies, Social Choice and Welfare.

Grants and Fellowships

2022	International Research Fellowship, Vienna University of Economics and Business
2021-2025	Austrian National Bank Anniversary Fund (€250 000, Principal Investigator)
2019	Diligentia Research Grant (€20 000, with Wieland Müller)
2019	Diligentia Research Grant (€31 670, with Rupert Sausgruber)
2013	Research Mobility Program Award, University of Vienna
2006-2012	McCracken Fellowship, New York University

List of Talks

Conference and Workshop Presentations

CESS/CREED Graduate Student Conference (2011), North-American Economic Science Association (ESA) Conference (2011), World Congress of the Game Theory Society (2012), Uni Vienna VCEE Away Day (2013), Political Economy: theory meets experiment (Zurich 2014), Econometric Society European Summer Meeting (Toulouse, France; 2014), NYU-CESS Experimental Political Science Conference (2016), Experimental Public Choice Workshop (2017), Workshop on Behavioral Public Economics (2017), NYU-CESS Experimental Economics Conference (2017), Organizational Economics Workshop (2018), Workshop on Endogenous Institutions in Social Dilemmas (2018), Berlin Behavioral Economics Colloquium and Seminar (2018), University of Passau (Germany; 2018), University of Konstanz (2019), Asia Pacific Economic Science Association (ESA) Conference (2019), Behavioral Political Economy Workshop (2019), Austrian Economic Association (NOeG) Annual Meeting, (2019), Austrian Financial Market Authority Workshop on Transparency (2019), Erasmus Political Economy Workshop (2019), NYU Economics Ph.D. Alumni Conference (2019), 11th Lisbon Meetings in Game Theory and Applications (2019), 3rd ETH Workshop on Democracy (2020), World Congress of the Game Theory Society (2021), ASSA 2022 Annual Meeting, CEPR/Warwick/Princeton/Utah Polecon Conference (scheduled)

Seminar Presentations

New York University (2011), University of Vienna (2012), University of Southern California (2012), University of Georgia (2012), Universitat Pompeu Fabra (2012), Southern Methodist University (2012), Bogazici University (2012, 2021), Ecole Polytechnique (2013), Karlsruhe Institute of Technology (2013), Higher School of Economics (2014), University of Konstanz (2015), WZB Berlin Social Science Center (2015), WU Wien Economics Research Seminar (2017), Berlin Behavioral Economics Colloquium and Seminar (2018), University of Passau (2018), University of Konstanz (2019), University of Maastricht (2020), University of Tilburg (2020), University of Nottingham (2021), George Mason University (2021), Goethe University Frankfurt (2021), Princeton University (2022), University of Amsterdam (2022).