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[Research Data Base \(PURE\)](#)

PERSONAL INFORMATION

Date and place of birth: August 26, 1977 in Neunkirchen, Austria
Nationality: Austrian
Languages: German (native), English (proficient), French (basic)

ACADEMIC POSITIONS

2023 – Deputy chair, Department of Economics, WU Vienna
2021 – Full professor for Microeconomics and Digitalization, WU Vienna
2014 – 2021 Full professor for Behavioral and Experimental Economics (W3, tenured), Ulm University
2012 – 2014 Full professor for Behavioral Economics (W3, non-tenured), Ulm University
2011 – 2012 Assistant professor, Institute of Economic Policy and Industrial Economics, WU Vienna
2010 – 2011 Deputy professor in Economics (W3), University of Cologne (chair of Axel Ockenfels)
2008 – 2010 Member of SFB International Tax Coordination, project: “International Taxation and Business Finance”, WU Vienna
2005 – 2010 Assistant professor, Institute of Economic Policy and Industrial Economics, WU Vienna
2004 – 2005 Post-doc researcher, SFB TR 15 (Governance and the efficiency of economic systems) Project C7: Market microstructure, University of Bonn
2001 – 2004 Research associate, Max-Planck Institute of Economics, Strategic Interaction Group

EDUCATION

2011 Habilitation (venia docendi) in Economics, WU Vienna
2001 – 2004 Doctoral degree in Economics (Dr. rer. pol.), summa cum laude, University Jena
1995 – 2002 Diploma (Master degree) in Psychology (Mag. rer. nat.), University of Vienna
1995 – 2001 Diploma (Master degree) in Economics (Mag. rer. soc. oec.), University of Vienna

JOURNAL ARTICLES

1. Fellner-Röhling, G., Hromek, K., Kleinknecht, J., & Ludwig, S. 2023. Reciprocal reactions to (in) transparent task assignments: An experimental investigation. *Journal of Behavioral and Experimental Economics*, 106, 102073.
2. Fellner-Röhling, G., Hromek, K., Kleinknecht, J. & Ludwig, S. 2023. How to counteract biased self-assessments? An experimental investigation of reactions to social information. *Journal of Economic Behavior & Organization*, 206, 1-25.
3. Fellner-Röhling, G., Kröger, S. & Seki, E. 2020. Public good production in heterogeneous groups: An experimental analysis on the relation between external return and information. *Journal of Behavioral and Experimental Economics*, 84, 101481.
4. Ludwig, S., Fellner-Röhling, G. & Thoma C. 2017. Do women have more shame than men? An experiment on self-assessment and the shame of overestimating oneself. *European Economic Review*, 92, 31-46.
5. Berger, U., De Silva, H. & Fellner-Röhling, G. 2016. Cognitive hierarchies in the minimizer game. *Journal of Economic Behavior and Organization*, 130, 337-348.

6. Berger, M., Fellner-Röhling, G., Sausgruber, R. & Traxler, C. 2016. Higher taxes, more evasion? Evidence from border differentials in TV license fees. *Journal of Public Economics*, 135, 74-86.
7. Eberhartinger, E. & Fellner-Röhling, G. 2016. Why don't they minimize their tax? An experimental approach to uncertainty and complexity. *Die Betriebswirtschaft (Business Administration Review)*, 76 (2), 169-186.
8. Fellner-Röhling, G. & Krügel, S. 2014. Judgmental overconfidence and trading activity. *Journal of Economic Behavior and Organization*, 107 (B), 827-42.
9. Fellner, G. & Lünser, G. 2014. Cooperation in local and global groups. *Journal of Economic Behavior and Organization*, 108, 364-73.
10. Fellner, G. & Theissen, E. 2014. Short sale constraints, divergence of opinion and asset prices: Evidence from the laboratory. *Journal of Economic Behavior and Organization*, 101, 113-127.
11. Fellner, G., Sausgruber, R. & Traxler, C. 2013. Testing enforcement strategies in the field: Threat, moral appeal and social information. *Journal of the European Economic Association*, 11 (3), 634-660.
12. Fellner, G. & Krügel, S. 2012. Judgmental overconfidence: Three different measures, one bias? *Journal of Economic Psychology*, 33, 142-154.
13. Fellner, G. & Sutter, M. 2009. Causes, consequences and cures of myopic loss aversion - An experimental examination. *Economic Journal*, 119, 900-916.
14. Fellner, G., Güth, W. & Maciejovsky, B. 2009. Satisficing in financial decision making - A theoretical and experimental approach to bounded rationality. *Journal of Mathematical Psychology*, 53, 26-33.
15. Fellner, G. 2009. Illusion of control as a source of poor diversification: Experimental evidence. *Journal of Behavioral Finance*, 10, 55-67.
16. Fellner, G. & Maciejovsky, B. 2007. Risk attitude and market behavior: Evidence from experimental asset markets. *Journal of Economic Psychology*, 28, 338-350.
17. Fellner, G., Güth, W. & Maciejovsky, B. 2004. Illusion of expertise in portfolio decisions: An experimental approach. *Journal of Economic Behavior and Organization*, 55, 355-376.
18. Coricelli, G., Fehr, D. & Fellner, G. 2004. Partner selection in public goods experiments. *Journal of Conflict Resolution*, 48, 356-378.
19. Fellner, G. & Güth, W. 2003. What limits escalation? Varying threat power in an ultimatum experiment. *Economics Letters*, 80, 54-60.

BOOK

Fellner, G. 2008. Investor behaviour - Experimental studies on cognitive and social factors of influence. Saarbrücken: VDM Verlag Dr. Müller.

BOOK REVIEWS

- Ein "frischer Blick" auf die Verhaltensökonomie. Rezension von George A. Akerlof & Robert J. Shiller: Phishing for Fools. Manipulation und Täuschung in der freien Marktwirtschaft. *Forschung und Lehre*, 2017, 4/17.
- The psychology of economic decisions: Rationality and Well-being. I. Brocas and J. Carrillo (Eds.), *Journal of Economic Psychology*, 2005, 26, 151-154.
- Heuristics and Biases: The Psychology of Intuitive Judgment, T. Gilovich, D. Griffin and D. Kahneman (Eds.), *The Journal of Socio-Economics*, 2004, 33, 811-814.

RECENT WORKING PAPERS, PROCEEDINGS, COMMENTS

- Fellner-Röhling, G., Kröger, S., & Seki, E. 2021. Information Regime Changes and Path Dependence-An Experimental Analysis of Public Goods Contributions in Heterogeneous Groups. *Available at SSRN 3811755*.

- Ebeling, F. & Fellner-Röhling, G. 2018. The dark side of peer pressure: Incomplete peer monitoring and performance crowding-out. University of Ulm, Mimeo.
- Fellner, G. 2003. Comment on 'Modeling Bilateral Bargaining: From Perfect to Bounded Rationality' by Stefan Napel. Jahrbuch für Neue Politische Ökonomie, 21, Tübingen: Mohr Siebeck, 207-211.
- Broskwa, S., El-Sehity, T., Fellner, G., Firnthrat, S., Hofmann, E., Kirchler, E. & Maciejovsky, B. 2000. Exploring Strategies in an Ultimatum Game. Fairness & Co- operation. IAREP/SABE 2000, Vienna/ Austria. Conference Proceedings.

TEACHING

- Digital Markets and Strategies (MA, PhD): WU Vienna, Summer Academy on Innovation, Digitalization and Sustainability, University of Jena
- Topics in Applied Microeconomics: Field experiments and policy evaluation (MA): WU Vienna
- Foundations of Microeconomics (MA): WU Vienna
- Research Lab in Digital Economics (MA): WU Vienna
- Introduction to Game Theory, IMPRS Summer School Uncertainty (PhD): Max-Planck-Institute of Economics, Jena
- Behavioral Economics (MA, PhD): University Erlangen-Nürnberg, Ulm University
- Experimental Economics (BA, MA, PhD): Ulm University, University of Cologne
- Industrial Economics (BA): WU Wien, Ulm University
- Introduction to Economics (BA): WU Vienna, Ulm University
- Microeconomics (BA): Ulm University
- Managerial Economics (BA): University of Cologne
- Game Theory (BA): University of Cologne
- Modern Concepts of Institutions and Markets – Market Design (MA): University of Cologne
- Applied Microeconomics (BA): WU Vienna
- Economic Psychology (MA Psychology): University of Vienna
- Seminar Behavioral Economics (BA, MA): Ulm University
- Seminar Institutions and Markets (MA): University of Cologne
- Seminar in Economic Theory - Information Economics (BA): University of Cologne
- Seminar Experimental Economics (MA): University of Jena

PH.D. SUPERVISIONS

Main supervisor of Hannah Stockinger (2015), Kathrin Dengler-Roscher (2018), Daniel Würtenberger (2019, scl), Janina Kleinknecht (2019, scl)

Co-supervisor of Felix Ebeling (2012, scl), Matthias Böhm (2016), Kristijan Hromek (2017), Thomas Roscher (2019), Steffen Schechinger (2019), Markus Dimmer (2021), Clara Ulmer (2022), Maxim Ott (2023), Tobias Fuchs (2023)

Opponent in Ph.D. defense of Verena Kurz (2017), University of Gothenborg, Sweden

RESEARCH INTERESTS

Behavioral and Experimental Economics, Psychology and Economics, Strategic Interaction, Gender Economics, Market design, Health Economics, Market microstructure, Behavioral Finance, Law and Economics

AWARDS

WU Award for Innovative Teaching, 2023

Ulm University Award for Innovative Teaching, 2017

Excellent Teaching Award 2010, WU Vienna

Top 30 Austrian researchers around 30, Falter 2007

Heinz Saueremann Award for Experimental Economics 2004/2005

Otto Hahn Medal awarded by the Max Planck Society 2004

EDITORIAL SERVICES

since 01.2021 Co-Editor of *Empirica: The Journal of European Economics*
since 07.2020 Associate Editor of the *Journal of Behavioral and Experimental Economics*
10.2010 – 12.2018 Associate Editor of the *Journal of Economic Psychology*
2003 - 2010 Member of the Editorial Board of the *Journal of Economic Psychology*

REFEREEING (SELECTED)

American Economic Journal: Economic Policy, Applied Psychology, Economic Journal, European Economic Review, European Journal of Social Psychology, European Review of Agricultural Economics, Experimental Economics, Games, Games and Economic Behavior, International Economic Review, Journal of Conflict Resolution, Journal of Behavioral Finance, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Neuroscience, Psychology, and Economics, Journal of Occupational and Organizational Psychology, Management Science, *Metroeconomica*, Public Choice, Quarterly Review of Economics and Finance, Scandinavian Journal of Economics

DFG, European Winter Finance Summit, CERGE-EI (Prague), Czech Science Foundation, FWF, International Graduate School of Business (University of South Australia), Research Grants Council (Hongkong), Spring Meeting of Young Economists Leuven, Thyssen Stiftung, Tiroler Wissenschaftsfond, Verband der Hochschullehrer für Betriebswirtschaft, Verein für Socialpolitik, 6th World Congress of Environmental and Resource Economists (WCERE), Jahrestagung des Vereins für Socialpolitik, NOeG Tagung

CONFERENCE TALKS (SELECTED)

LABSI Workshop on Experimental and Behavioral Economics (Florence 2013), World meeting of the Economic Science Association (Copenhagen 2010, Rome 2007), Annual Meeting of the German Academic Association for Business Research VHB (Bremen 2010), Annual meeting of the European Accounting Association (Istanbul 2010), 4th Nordic conference on behavioral and experimental economics (Oslo 2009), European meeting of the Economic Science Association (Innsbruck 2009, Amsterdam 2004, Erfurt 2003, Strassburg 2002), Annual Meeting 'Verein für Socialpolitik' (Magdeburg, 2009), Meeting of the socio-economic committee of the 'Vereins für Socialpolitik' (Koblenz 2009, Frankfurt 2008), 4th Workshop on Applied Industrial Organization (Vienna 2009), European Winter Finance Summit (Saalbach/Hinterglemm 2009), International Meeting on Behavioral and Experimental Economics (Malaga 2007), Annual Meeting of the German Society of Experimental Economics GfEW (Magdeburg 2006, Cologne 2005), LABSI Workshop on Behavioral Finance (Siena 2006), 12th annual workshop on Industrial Organization, WZB (Berlin, 2003), 7th workshop on Experimental Economics of the Computable and Experimental Economics Laboratory (Trento 2003), Spring Meeting of Young Economists (Paris 2002), Annual Meeting of the Public Choice Society and Economic Science Association (San Diego, 2002)

INVITED ACADEMIC TALKS (SELECTED)

FU Berlin (2023), University of Linz (2022), University of Vienna (2018), University of Giessen (2016), University of Essex (2014), University Innsbruck (2014, 2006), Max Planck Institute Jena (2014), University Klagenfurt (2014), University of Cologne (2013, 2010), University Erlangen-Nürnberg (2013), University Regensburg (2012), University Passau (2012), University Bonn (2011, 2004), Frankfurt School of Business and Finance (2011), University Heidelberg (2011), University Ulm (2011), University Paderborn (2011), University Utrecht (2010), Institute of Advanced Studies (IHS) Vienna (2009), University Erfurt (2005), Friedrich Schiller University Jena (2003, 2004, 2016), Humboldt University Berlin (2001, 2005)

INVITED GENERAL TALKS

Sparkasse Ulm, Zentrum für Allgemeine Wissenschaftliche Weiterbildung (ZaWiW) Ulm, Industrie- und Handelskammer (IHK) Ulm, Networking Lunch WU Wien, Stiftung Wirtschaftsmathematik Ulm

MEDIA COVERAGE

Ö1, Die Presse, Südwest Presse, Falter, Standard, Wirtschaftswoche, Salzburger Nachrichten, Furche SWR, ZDF (sonntags), ORF (Eco), Radio7

MEMBERSHIPS

Verein für Socialpolitik (member of the socio-economic panel), Economic Science Association, European Economic Association, Gesellschaft für Experimentelle Wirtschaftsforschung, Nationalökonomische Gesellschaft

ACADEMIC SELF-GOVERNANCE

2022 – Deputy Chair, Sozialwissenschaftlicher Ausschuss des Vereins für Socialpolitik
2022 – Member of the Senate, WU Vienna
2021 – Deputy Chair of the Ethics Committee, WU Vienna
2022 – WU Vienna Delegate for the Association of Austrian professors (UPV)
2021 – Admission committee member for the Master program in Digital Economics, WU Vienna
2015 – 2021 Equal opportunities officer, Faculty of Mathematics and Economics, Ulm University
2018 – 2021 Curator of Priamos Consulting (economic consulting by students)
2016 – 2021 Elected member of the Faculty Board, Ulm University
2019 – 2021 Elected member of Senate committee “Scientific Responsibility“, Ulm University
2014 – 2021 Member of Faculty Ph.D. Committee and Habilitation Committee, Ulm University
2014 – 2021 Founder and director of ULESS (Ulm Laboratory for Economics and Social Sciences)
2012 – 2021 Organizer of Ulm Lectures in Mathematics and Economics (ULME)

ACADEMIC JOB PLACEMENTS

2021 Offer, Full Professor for Microeconomics and Digitalization, WU Vienna (accepted)
2014 Offer, Professor for Experimental and Behavioral Economics (W3), Ulm University (accepted)
2014 Offer, Professor for Economics, esp. Behavioral Economics (W3), Helmut-Schmidt University Hamburg (rejected)
2014 Offer, Full Professor for Economics, esp. Microeconomics, University of Klagenfurt (rejected)
2012 2nd place, Professor for Organizational Behavior (W3), University Heidelberg
2011: Offer, Professor for Behavioral Economics (W3, non-tenured), Ulm University (accepted)

Vienna, September 2023